# DR. JEFF SPAR 🕾 COACHING

## **Client Policies and Procedures**

I am really looking forward to coaching you to accomplish exactly what you REALLY want.

On a business note, I want you to be familiar with my policies and procedures. If you have any questions, just ask at our next session, or e-mail me.

#### FEE

Your fee for three (3) monthly sessions is \_\_\_\_ payable to Jeffrey F. Spar and should be received by the first of each month at 9485 Sunset Drive Suite A222, Miami, Florida 33173.

Timeliness is a standard that I value. Your payments should be made on time unless prior arrangements have been made. If you are having a challenge, just let me know.

#### **PROCEDURE**

Call me at (305) 279-0333 or (305) 254-8228 for our scheduled sessions, unless otherwise arranged. You may also e-mail me anytime at JeffTHP@aol.com, and I will respond as soon as I can within 24 hours.

#### **CHANGES**

I would appreciate you trying not to reschedule calls, however if it is essential that you do so, please give me 24 hours notice. If you must cancel a call, and do so within 24-hours, we will make it up to have three calls during that month. There may be a time that I am forced to reschedule a call as well, but I will let you know as far in advance as possible.

### **CHALLENGES**

If I ever say or do something that doesn't feel right, please bring it up. I promise to do whatever is necessary to have you be satisfied. We will work on all things like this as a team. I value your truth and expect you to tell me if I overstep.

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## Request

I request that you get access to e-mail it you do not already have it. Our work will be much more expedient and direct if you have it.

Well, that is basically it.

If there is anything I haven't covered in your welcome materials, just ask.

Here is a list of questions I would like you to address. Please take some time to answer them and e-mail the answers back a couple of days before our first session. Thanks.

- 1. Where do you get your energy?
- 2. Where are you most irresponsible?
- 3. What is the gift that you have that you'd feel great about orienting your life around?
- 4. Why have you engaged my services?
- 5. What are the five changes for you to make in a week in order to get you off to a good start?
- 6. How might you sabotage our professional relationship?
- 7. What motivates you?
- 8. How willing are you to make substantial changes?
- 9. How will you know if our work has been effective?
- 10. How can I best coach you?
- 11. Do you understand that I stand for YOU, not your goals?
- 12. What are the business opportunities you are not availing yourself of, at this time?
- 13. What consumes your time that does not contribute to your present or future?
- 14. What are you addicted to?

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- 15. Should you be in therapy and be resolving something?
- 16. What gets you excited or lit up; tells you that you are alive?
- 17. What is your lifelong dream, that's worth living, starting now?
- 18. How strong is your Personal Foundation?
- 19. What percentage of the life you are leading is actually YOUR life?
- 20. How much profit do you think your business should be making?